

THE 2015 BEST PRACTICES AGENCIES

Alabama

Cobbs, Allen & Hall, Birmingham
Crawford Skinner Agency, Springville
Fountain, Parker, Harbarger & Associates, Huntsville
McGriff, Seibels & Williams, Inc., Birmingham
Peck-Glasgow Agency, Hartselle
Starke Agency, Montgomery
Thames Batre, Mobile

Arizona

Meridian Insurance Services, Scottsdale
Minard-Ames Insurance Services, Phoenix

California

BH Gold Insurance Agency, San Diego
Bolton & Company, Pasadena
Cavignac & Associates Insurance Brokers, San Diego
DiBudio & DeFendis Insurance Brokers, Fresno
InterWest Insurance Services, Sacramento
Navion Insurance Associates, Anaheim Hills
Rancho Mesa Insurance Services, Santee
Stratton Agency, San Carlos
Teague Insurance Agency, La Mesa
Tegner-Miller Insurance Brokers, Santa Monica
Woodruff-Sawyer & Co., San Francisco

Colorado

Centennial Insurance Agency, Pueblo
Cherry Creek Insurance Group, Greenwood Village
Colorado Insurors Service, Englewood

Connecticut

AAA Allied Insurance Services, West Hartford
Sinclair Insurance Group, Wallingford

District of Columbia

Clements Worldwide, Washington
Howard W. Phillips & Co., Washington

Florida

Baldwin Risk Partners, Tampa
Herbie Wiles Insurance, St. Augustine
Harden, Jacksonville
ThompsonBaker Agency, St. Augustine

Georgia

Holman and Company, Alpharetta
Prime Financial Services, Fayetteville
Pritchard & Jerden, Atlanta
Siegel Insurance, Atlanta

Iowa

A & J Petersburg Agency, Decorah
CSB Insurance Group, Johnston
Holmes Murphy, West Des Moines
LMC Insurance & Risk Management, West Des Moines

Illinois

Assurance Agency, Schaumburg
Brennan & Stuart, LaSalle
Esser Hayes Insurance Group, Naperville
Nicoud Insurance, Springfield
Tave Risk Management, Northbrook

Indiana

Cardinal Insurance Services, Indianapolis
German American, Jasper
Gibson Insurance Agency, Inc., South Bend
Hupe Insurance Services, Ft. Wayne
Midwest Insurance Center, Schererville
Rothschild Agency, Merrillville
Wetzel Insurance Agency, North Manchester

Kansas

Assurance Partners, Salina
The Davidson Agency, Delphos
IMA Financial Group, Wichita
The Reilly Company, Leavenworth
SBS Insurance Agency, Seneca

Kentucky

Garrett-Stotz Company, Louisville
Higgins Insurance & Benefits, Hopkinsville
Lawton Insurance, Central City
Peel & Holland, Benton
Van Meter Insurance, Bowling Green

Louisiana

Blumberg and Associates, Baton Rouge
Eagan Insurance Agency, Metairie
Lewis Mohr Real Estate & Insurance Agency,
Baton Rouge

Massachusetts

Baldwin/Welsh & Parker Insurance Agencies, Wayland
Chase & Lunt, Newburyport
Fair & Yeager Insurance Agency, Natick
FBinsure, Taunton
J.K. Olivier Insurance Agency, Middleboro
Kaplan's Insurance, Brookline
Mid-State Insurance Agency, Worcester
T. Edmund Garrity & Co, Cambridge
Tetrault Insurance Agency, New Bedford

Maryland

Joseph W. McMartin Insurance, Beltsville

Maine

Cheney Insurance Agency, Damariscotta
F.A. Peabody, Houlton
GHM Insurance Agency, Waterville

Michigan

Berends Hendricks Stuit Insurance Agency, Grandville
Cobb-Hall Insurance Agencies, Howell
Global Marine Insurance Agency, Traverse City
Hartland Insurance Agency, Hartland
Hershey Insurance Group, Troy
Kapnick & Company, Adrian
The Regency Insurance Group, East Lansing
VAST, Marquette

Minnesota

Christensen Group, Minneapolis
Cobb Strecker Dunphy & Zimmermann, Minneapolis
Cornerstone Insurance Agency, Chaska
Stearns Insurance Services, St. Cloud

Missouri

BancorpSouth Insurance Services, Inc., Springfield
Ollis and Company, Springfield
Rackley Insurance Agency, Gainesville

Mississippi

Galloway-Chandler-McKinney Insurance, Columbus
Ross & Yerger Insurance, Jackson
SouthGroup Insurance & Financial Services, Ridgeland
Wellington Associates, Flowood

Montana

Hobson Insurance, Hobson
PayneWest Insurance, Missoula

North Carolina

Alliance Insurance Services, Winston Salem
Cameron M. Harris & Company, Charlotte
Edwards, Church & Muse, Charlotte
Lowry, Haywood & Associates, Charlotte
O'Connor Insurance Associates, Charlotte
Twin City Insurance Agency, Newton

North Dakota

Mostad Insurance Services, Langdon
Vaaler Insurance, Grand Forks

Nebraska

Barney Insurance, Kearney
Ryder Rosacker McCue & Huston, Grand Island
UNICO Group, Lincoln

New Hampshire

Clark-Mortenson Agency, Keene

New Jersey

Bogle Agency Insurance, Lyndhurst
The Chadler Group, Fairfield
Scirocco Financial Group, Hasbrouck Heights
Thomas H. Heist Insurance Agency, Ocean City
Van Dyk Group, Beach Haven Terrace

New Mexico

Burke Insurance Group, Las Cruces

Nevada

Cragin & Pike, Las Vegas
Stevens Insurance, Las Vegas

New York

Austin & Company, Albany
BNC Insurance Agency, Rye Brook
First Niagara Risk Management, Rochester
Gilroy, Kernan, & Gilroy, New Hartford
M&T Insurance Agency, Buffalo
Mang Insurance Agency, Norwich
Seely & Durland Insurance, Warwick
York International Agency, Harrison

Ohio

Brooks Insurance Agency, Toledo
Carroll Insurance Group, Maumee
Hylant Group, Toledo
James B. Oswald Company, Cleveland
Leugers Insurance, Maria Stein
Wilks Insurance Agency, Hamilton

Oklahoma

Ed Berrong Insurance Agency, Weatherford
INSURICA Insurance Management Network,
Oklahoma City
Professional Insurors Agency, Oklahoma City
Wilcox & McGrath Ins, Member of BancFirst Ins Svc,
Oklahoma City

Oregon

The Partners Group, Portland

Pennsylvania

Gannon Associates, Towanda
NextTier Insurance Services, Butler
William B. Parry & Son, Langhorne

Rhode Island

Apple Valley Agency, Greenville
Loiselle Insurance Agency, Pawtucket

South Carolina

Anderson Insurance Associates, Charleston
CWS Insurance Agency, Spartanburg
Herlong Bates Burnett Insurance, Greenville
KeenanSuggs, Columbia
Peoples Underwriters, Conway
Rosenfeld Einstein, A Marsh & McLennan Agency,
Greenville

Tennessee

Collier Insurance, Memphis
The Crichton Group, Nashville
The Johnson Agency, Madisonville
Lipscomb & Pitts Insurance, Memphis
McDaniel-Whitley, Memphis
Regions Insurance Group, Memphis
TIS Insurance Services, Knoxville

Texas

Barnard Insurance Agency, Wichita Falls
Bigham Kiewer Chapman & Watts, Killeen
Bosworth & Associates, Tyler
Brady, Chapman, Holland & Associates, Houston
Bryan Insurance Agency, Graham
CoVerica, Dallas
Dean & Draper Insurance Agency, Houston
DFB Insurance Group, Pampa
Focus Insurance & Financial Services, Houston
Hibbs-Hallmark & Company, Tyler
MHB, Dallas
Montalvo Insurance Agency, Weslaco
Pathfinder/LL&D Insurance Group, Houston
Patterson & Associates Insurance Agency, Richardson
Pierson & Fendley Insurance Agency, Paris
Roach, Howard, Smith & Barton, Dallas
Sanford & Tatum Insurance Agency, Lubbock
Shepard Walton King Insurance Group, Harlingen
Swingle, Collins & Associates, Dallas
Texas Associates Insurors, Austin
Watkins Insurance Group, Austin
Weatherby-Eisenrich Insurance Agency, Andrews
Wortham Insurance & Risk Management, Houston

Utah

Fred A. Moreton & Company, Salt Lake City
The Presidio Group, Salt Lake City
Western States Insurance Agency, Spanish Fork

Virginia

AH&T Insurance, Leesburg
DeJarnette Insurance Agency, Nathalie
Engle Paxson & Hawthorne Insurance Services, Leesburg
Scott Insurance, Lynchburg
S.L. Nusbaum Insurance Agency, Norfolk
Towne Insurance Agency, Virginia Beach
Trustpoint Insurance, Bristol
Welch, Graham & Ogden Insurance, Manassas

Vermont

Kinney Pike Insurance, Rutland

Washington

Davidson & Associates Insurance, Vancouver
Parker, Smith & Feek, Bellevue

Wisconsin

M3 Insurance, Madison
The Starr Group, Greenfield

West Virginia

Mountain State Insurance Agency, Charleston

Wyoming

North Wyoming Insurance, Buffalo

Special thanks to our Sponsors for their commitment to the Best Practices initiative:

2015 BEST PRACTICES STUDY SPONSORS



Independent Insurance Agent

The Best Practices Study and
Best Practices Gateway are joint projects of:

Each year since 1993, IIABA and Reagan Consulting have studied the leading agencies and brokers in the country. We salute these firms for their participation in this year's study and congratulate them for their outstanding performance.

To order your copy of the
2015 Best Practices Study,
call **1-800-221-7917** or visit the
Best Practices Gateway, your link to
valuable tools for improving
agency performance, at
bp.reaganconsulting.com.